

# FACT BOOK

(2001.3 - 2005.3)



**DAISHINKU CORP.**

株式会社 **大真空**

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## Consolidated balance sheets<Current assets>

Unit : Million yen

	'01.3	'02.3	'03.3	'04.3	'05.3
<b>Assets</b>					
<b>Current Assets</b>	46,511	42,121	34,386	30,614	27,725
Cash and time deposits	12,784	15,927	16,727	12,458	6,342
Notes and accounts receivable-trade	12,631	7,483	8,857	9,272	9,850
Marketable securities	5,067	3,087	689	1,289	3,795
Inventories	13,991	12,387	6,202	6,653	7,331
Deferred tax assets	706	1,636	4	28	42
Other current assets	1,374	1,626	1,937	964	679
Allowance for doubtful receivables	(43)	(27)	(31)	(51)	(315)
<b>Fixed Assets</b>	36,009	35,760	30,960	30,475	28,494
<b>Net property, plant and equipment</b>	28,737	29,286	26,642	26,547	25,238
Buildings and structures	8,629	9,147	8,274	7,990	7,401
Machinery, equipment and vehicles	12,049	12,134	10,077	11,046	10,454
Tools, furniture and fixtures	1,638	1,819	1,715	1,581	1,307
Land	6,020	6,051	6,029	5,778	5,772
Construction in progress	398	133	545	150	278
Others	-	-	-	-	25
<b>Intangible fixed assets</b>	444	304	390	249	414
Consolidation adjustments	254	121	171	69	253
Others	190	183	218	180	160
<b>Investments and other assets</b>	6,827	6,169	3,927	3,678	2,841
Investments in securities	4,129	3,629	3,158	3,151	2,390
Long-term loan receivables	563	573	193	129	128
Deferred tax assets	1,252	1,079	18	81	18
Others	986	1,096	831	559	525
Allowance for doubtful accounts	(103)	(209)	(274)	(243)	(221)
<b>Total</b>	82,520	77,882	65,347	61,090	56,220

## Consolidated balance sheets<Liabilities>

Unit : Million yen

	'01.3	'02.3	'03.3	'04.3	'05.3
<b>Liabilities</b>					
Total Current Liabilities	13,135	9,856	16,348	11,840	8,945
Notes and accounts payable-trade	4,024	2,248	2,174	1,846	2,255
Short-term debt	1,444	1,788	2,104	2,161	2,188
Current portion of long-term debt	3,872	3,827	5,769	2,946	2,523
Current portion of straight bonds	-	-	5,000	-	300
Current portion of convertible bonds	-	-	-	3,335	-
Accounts payable-other	752	662	244	641	634
Accrued income taxes	1,800	268	61	57	194
Deferred tax liabilities	10	-	-	-	-
Accrued employees' bonuses	814	368	283	216	383
Others	414	692	710	635	465
Total Long-term Liabilities	25,721	28,158	22,722	17,441	14,852
Straight bonds	5,000	5,000	-	-	2,700
Convertible bonds	6,783	6,183	5,883	-	-
Long-term debt	10,998	13,480	13,243	14,765	9,664
Deferred tax liabilities	23	399	303	710	584
Reserve for retirement benefits for employees	2,675	2,785	3,049	1,397	1,372
Reserve for retirement allowances for directors	221	244	143	161	167
Others	20	65	100	405	363
Total liabilities	38,857	38,014	39,071	29,282	23,797
<b>Minority Interests</b>					
Minority Interests	841	756	364	1,826	2,463
<b>Shareholders' Equity</b>					
Common stock	18,085	18,085	18,085	19,219	19,344
Capital surplus	17,863	17,863	17,863	12,295	12,421
Earned surplus	7,033	2,619	(10,218)	(1,857)	(1,117)
Net unrealized loss on other marketable securities	(236)	(188)	25	647	533
Foreign currency translation adjustments	77	737	199	(251)	(761)
Treasury stock	(1)	(5)	(44)	(72)	(461)
Total Shareholders' Equity	42,822	39,111	25,911	29,981	29,958
Total liabilities, minority interest and shareholders' equity	82,520	77,882	65,347	61,090	56,220

## Statements of income<Consolidated>

Unit : Million yen

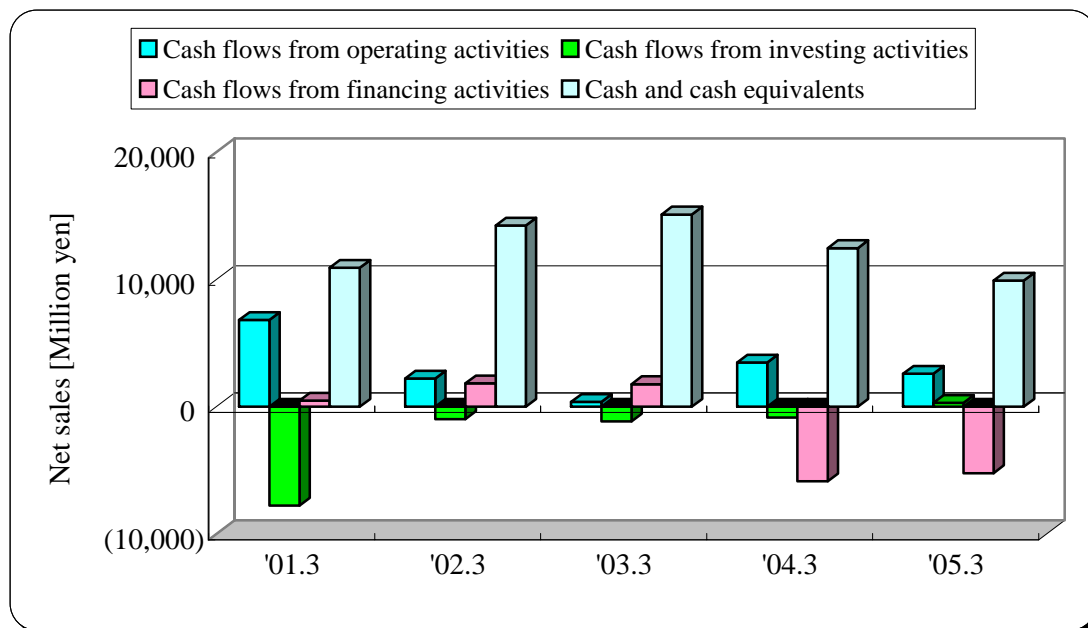
	'01.3	'02.3	'03.3	'04.3	'05.3
<b>Operating profit and loss</b>					
Operating profit					
Net sales	48,032	32,633	31,512	30,225	34,763
Operating expenses					
Gross profit	38,771	30,183	28,419	23,342	27,399
Selling, general and administrative expenses	5,681	5,960	5,809	5,210	5,728
Operating income (loss)	3,578	(3,510)	(2,716)	1,673	1,635
<b>Non-operating profit and loss</b>					
Non-operating profit	2,007	1,822	661	366	598
Interest income	202	59	35	35	36
Dividend income	45	13	18	18	22
Insurance proceed	-	-	-	109	82
Foreign currency exchange gain	1,195	1,199	-	-	200
Consolidation adjustment account amortization	26	-	-	-	-
Equity in earnings of affiliates	66	62	-	-	-
Others	470	487	607	203	256
Non-operating expenses	1,085	808	1,923	1,667	1,013
Interest expense	596	411	399	444	408
Loss on sales of securities	-	19	-	-	-
Issuing expenses on bonds	186	-	-	-	-
Foreign exchange losses	-	-	854	922	-
Loss on cancellation of interest rate swap	-	-	-	-	134
Loss in earnings of affiliates	-	-	102	-	-
Others	301	376	567	301	470
Ordinary profit (loss)	4,501	(2,496)	(3,978)	372	1,220
<b>Extraordinary gain or loss</b>					
Extraordinary gain	1,041	130	4	2,269	445
Gain from the prior-term adjustment	-	-	-	-	114
Gain on sales of fixed assets	3	26	2	8	13
Gain on sale of investment securities	5	-	-	-	309
Reversal of reserve for stock warrants	935	-	-	-	-
Profit from redemption of convertible bonds	-	51	1	-	-
Gain on sales of investments in a subsidiary	-	-	-	887	-
Gain on return of substituted portion of employee pension fund	-	-	-	1,075	-
Gain on transfer to defined contribution pension plan	-	-	-	202	-
Others	96	52	-	95	8
Extraordinary losses	3,040	2,332	6,586	1,027	495
Loss from prior period adjustments	-	139	-	-	-
Loss on sales of fixed assets	1	-	17	6	10
Loss on retirement of fixed assets	181	33	49	3	166
Loss relating to business structural reform	-	-	5,394	529	-
Valuation loss on investment securities	222	443	895	-	-
Loss from sales of investment securities	-	116	-	-	-
Valuation loss on golf memberships	133	221	71	19	2
Provision for allowance for retirement benefits	2,411	-	-	-	-
Incremental benefits for early retirement	-	1,200	-	-	-
Bad debt expense	-	-	-	248	-
Transfer to allowance for bad debt	-	-	-	-	265
Loss on change holding ratio of subsidiary	-	-	-	-	34
Income tax collected at the source in a past year in a consolidated subsidiary	-	-	-	152	-
Others	90	177	157	67	16
Income (loss)before Income taxes	2,501	(4,698)	(10,560)	1,614	1,171
Income taxes - current and corporate tax	1,840	217	(33)	47	65
Refund of corporate income tax	-	-	-	(55)	-
Income taxes - deferred	(1,697)	(947)	2,479	(46)	(30)
Minority Interest	132	(18)	(249)	10	251
Net income (loss)	2,226	(3,949)	(12,757)	1,658	885

Performance data<Consolidated>

	Unit	'01.3	'02.3	'03.3	'04.3	'05.3
<b>Financial Highlights</b>						
Net sales	million yen	48,032	32,633	31,512	30,225	34,763
Operating Income	million yen	3,578	(3,510)	(2,716)	1,673	1,635
Income before income taxes	million yen	2,501	(4,698)	(10,560)	1,614	1,171
Net income	million yen	2,226	(3,949)	(12,757)	1,658	885
Total assets	million yen	82,520	77,882	65,347	61,090	56,220
Sharholders' equity	million yen	42,822	39,111	25,911	29,981	29,958
<b>Performance Date</b>						
[Profitability]						
Operating income to net sales	%	7.4%	-10.8%	-8.6%	5.5%	4.7%
Net income before income taxes to net sales	%	5.2%	-14.4%	-33.5%	5.3%	3.4%
Net income to net sales	%	4.6%	-12.1%	-40.5%	5.5%	2.5%
Net income before income taxes to total assets	%	3.2%	-5.9%	-14.7%	2.6%	2.0%
Return on assets	%	2.8%	-4.9%	-17.8%	2.6%	1.5%
Return on equity	%	5.3%	-9.6%	-39.2%	5.9%	3.0%
[Stability]						
Current ratio	%	354%	427%	210%	259%	310%
Fixed asset ratio	%	84%	91%	119%	102%	95%
Sharholders' equity to total assets	%	52%	50%	40%	49%	53%
[Efficiency]						
Total assets turnover	times	0.6	0.4	0.4	0.5	0.6
Receivables turnover	times	4.0	3.2	3.9	3.3	3.6
Inventories turnover	times	3.6	2.5	3.4	4.7	5.0
Fixed assets turnover	times	1.4	0.9	0.9	1.0	1.2
[Per-share data]						
Net income (loss) per share	yen	55.83	(98.05)	(317.31)	40.37	19.40
Diluted net income per share	yen	53.90	-	-	31.93	18.16
Shareholders' equity per share	yen	1,062.92	971.20	645.85	672.83	679.26
[Consolidated/non-consolidated sales ratio]						
Net sales	times	1.3	1.3	1.2	1.1	1.2
Income before income taxes*	times	1.4	-	-	1.3	1.5
Net income*	times	1.4	-	-	1.4	1.2

\* There were losses posted for the years ended 2002 and 2003, therefore the consolidated/non-consolidated sales ratios cannot be calculated.

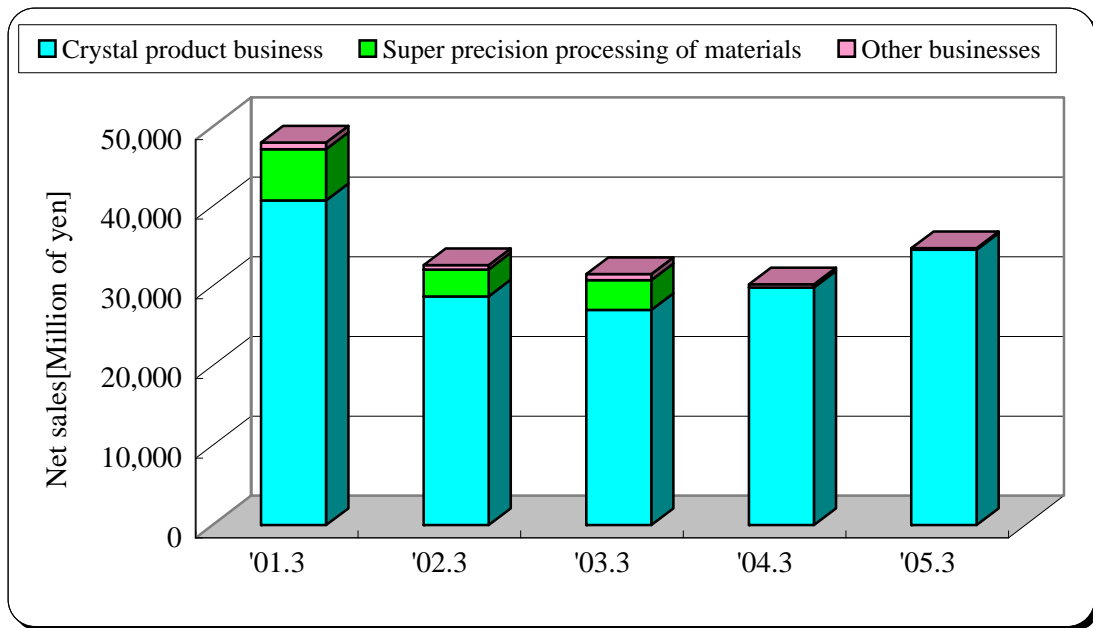
## Cash flows<Consolidated>



Unit : Million yen

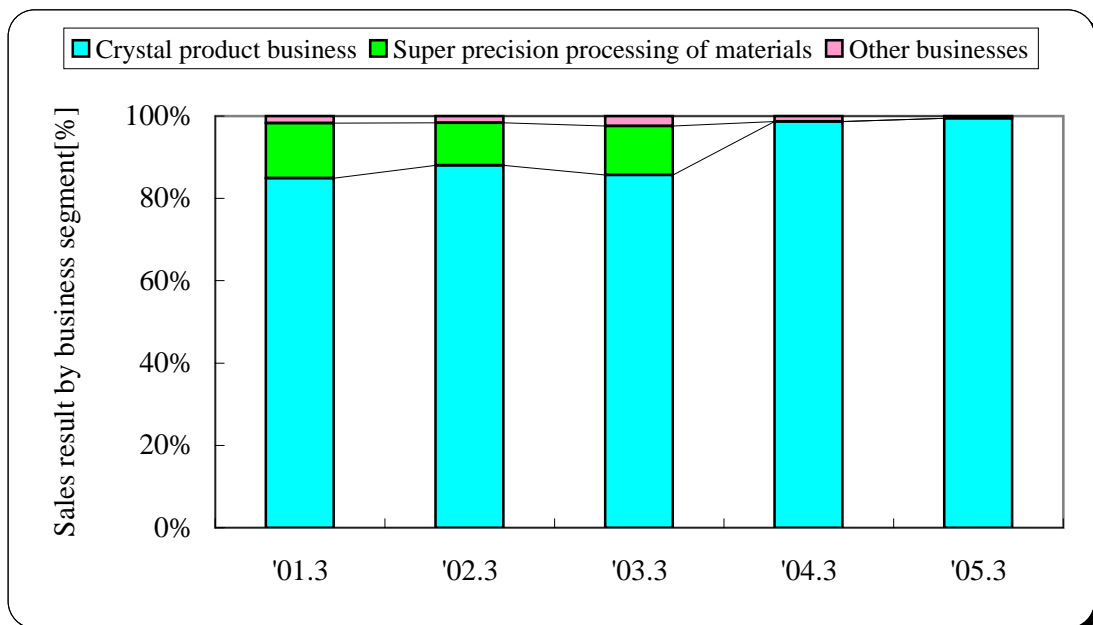
	'01.3	'02.3	'03.3	'04.3	'05.3
Cash flows from operating activities	6,817	2,211	366	3,473	2,587
Cash flows from investing activities	(7,784)	(977)	(1,157)	(861)	303
Cash flows from financing activities	473	1,828	1,763	(5,860)	(5,227)
Cash and cash equivalents	10,909	14,231	15,104	12,459	9,906

## Sales performance by business segment<Consolidated>



Unit : Million yen

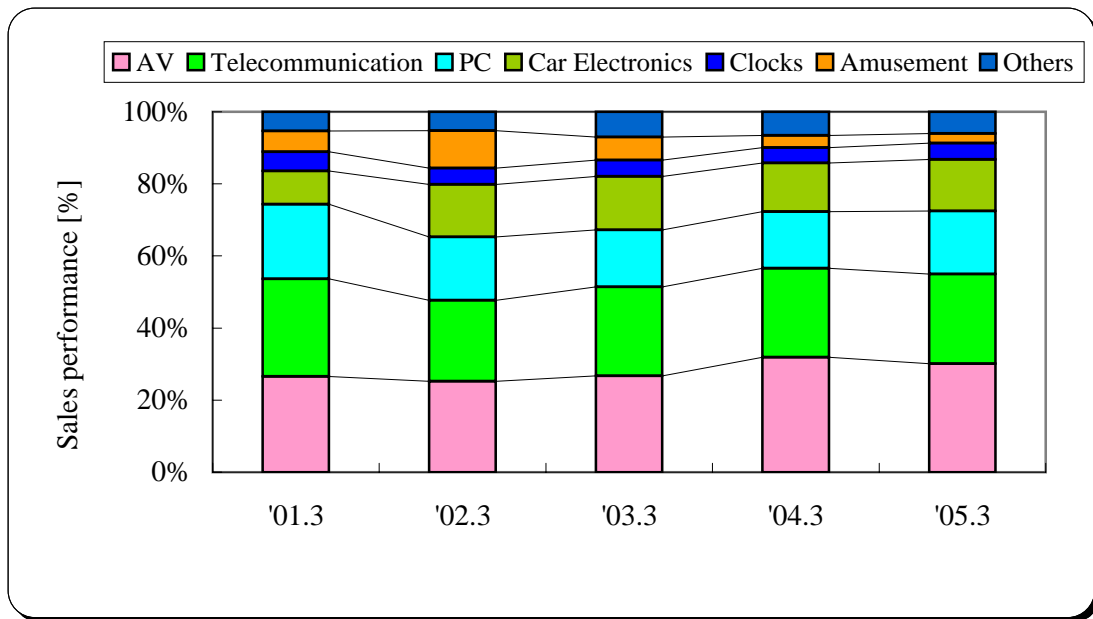
	'01.3	'02.3	'03.3	'04.3	'05.3
Crystal product business	40,771	28,718	27,004	29,826	34,574
Super precision processing of materials	6,437	3,383	3,750	-	-
Other businesses	822	530	757	399	188
Net sales	48,032	32,633	31,512	30,225	34,763



Unit : %

	'01.3	'02.3	'03.3	'04.3	'05.3
Crystal product business	85%	88%	86%	99%	99%
Super precision processing of materials	13%	10%	12%	-	-
Other businesses	2%	2%	2%	1%	1%
Net sales	100%	100%	100%	100%	100%

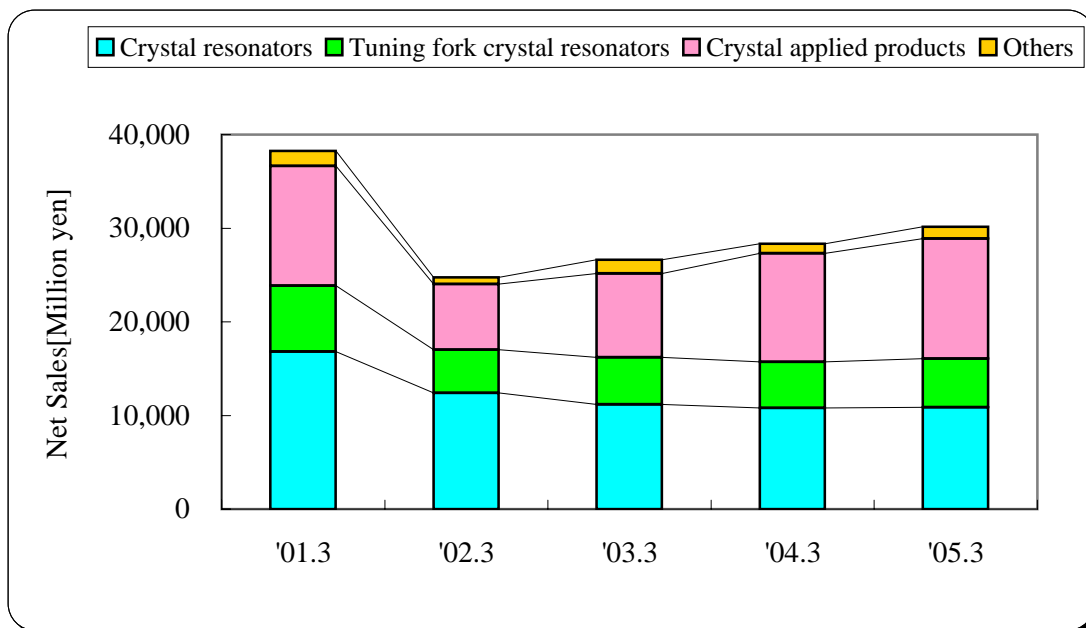
## Sales performance by application<Non-consolidated>



Unit : %

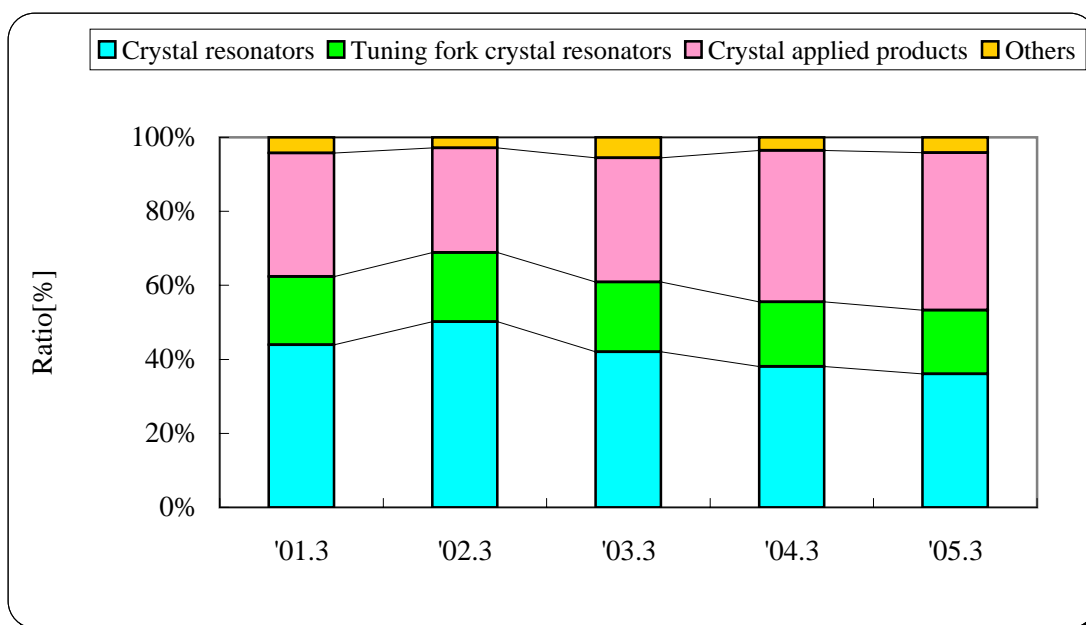
	'01.3	'02.3	'03.3	'04.3	'05.3
AV	26.6	25.2	26.8	31.9	30.1
Telecommunication	27.0	22.4	24.7	24.7	24.9
PC	20.8	17.6	15.8	15.8	17.5
Car Electronics	9.1	14.5	14.8	13.5	14.3
Clocks	5.3	4.6	4.6	4.2	4.5
Amusement	5.8	10.4	6.4	3.4	2.7
Others	5.3	5.3	7.0	6.6	6.0
Net sales	100	100	100	100	100

## Sales performance by product category<Non-consolidated>



Unit : Million yen

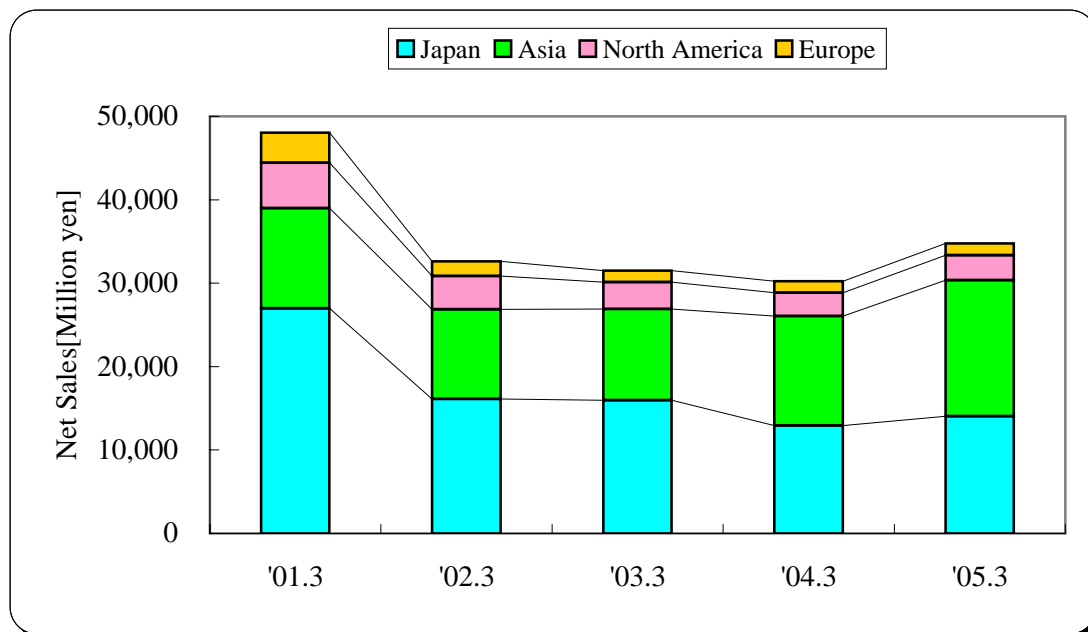
	'01.3	'02.3	'03.3	'04.3	'05.3
Crystal resonators	16,808	12,407	11,194	10,792	10,866
Tuning fork crystal resonators	7,055	4,626	5,018	4,948	5,205
Crystal applied products	12,771	7,016	8,957	11,592	12,825
Others	1,629	699	1,463	1,013	1,262
Net sales	38,265	24,749	26,633	28,347	30,159



Unit : %

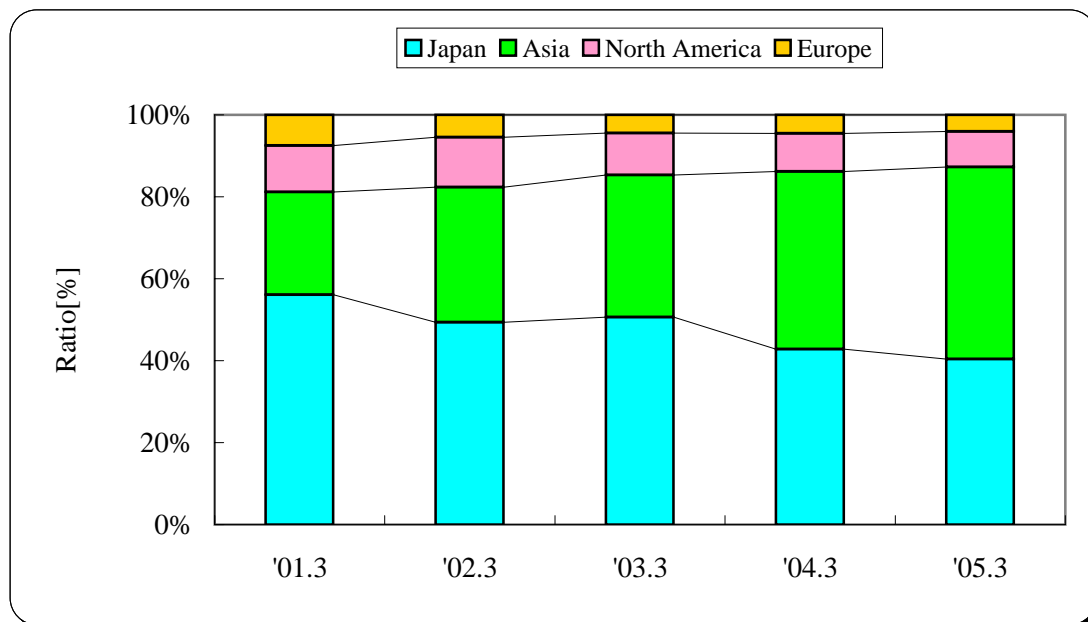
	'01.3	'02.3	'03.3	'04.3	'05.3
Crystal resonators	44%	50%	42%	38%	36%
Tuning fork crystal resonators	18%	19%	19%	17%	17%
Crystal applied products	33%	28%	34%	41%	43%
Others	4%	3%	5%	4%	4%
Net sales	100%	100%	100%	100%	100%

## Sales performance by geographical region<Consolidated>



Unit : Million yen

	'01.3	'02.3	'03.3	'04.3	'05.3
Japan	26,961	16,102	15,963	12,932	14,031
Asia	12,026	10,764	10,932	13,119	16,317
North America	5,459	3,994	3,220	2,807	2,998
Europe	3,586	1,773	1,397	1,367	1,417
Net sales	48,032	32,633	31,512	30,225	34,763



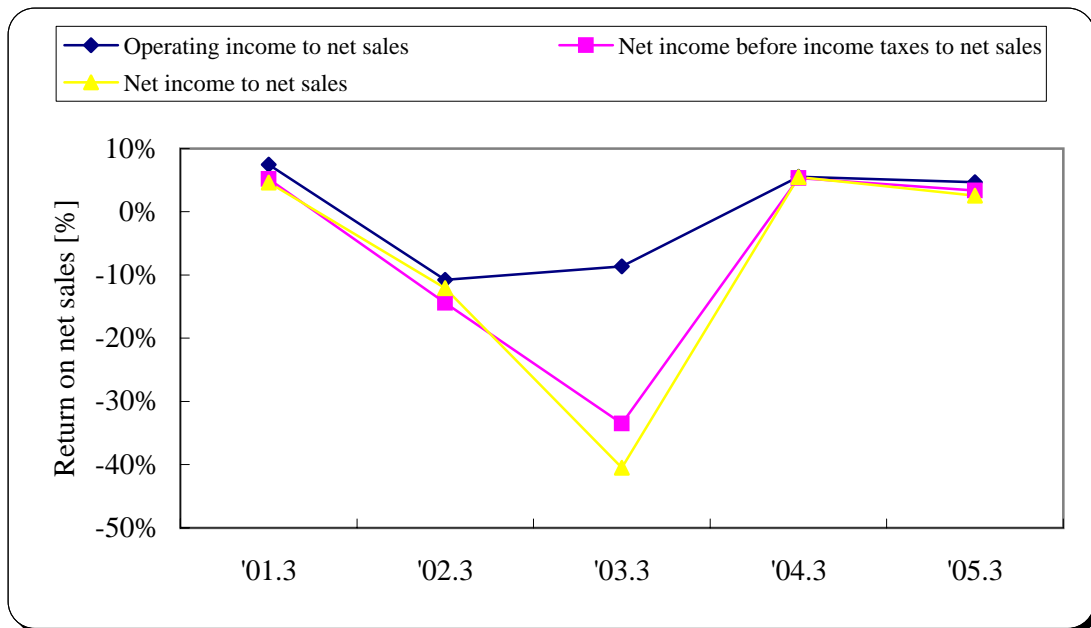
Unit : %

	'01.3	'02.3	'03.3	'04.3	'05.3
Japan	56%	49%	51%	43%	40%
Asia	25%	33%	35%	43%	47%
North America	11%	12%	10%	9%	9%
Europe	7%	5%	4%	5%	4%
Net sales	100%	100%	100%	100%	100%

Additional data<Consolidated>

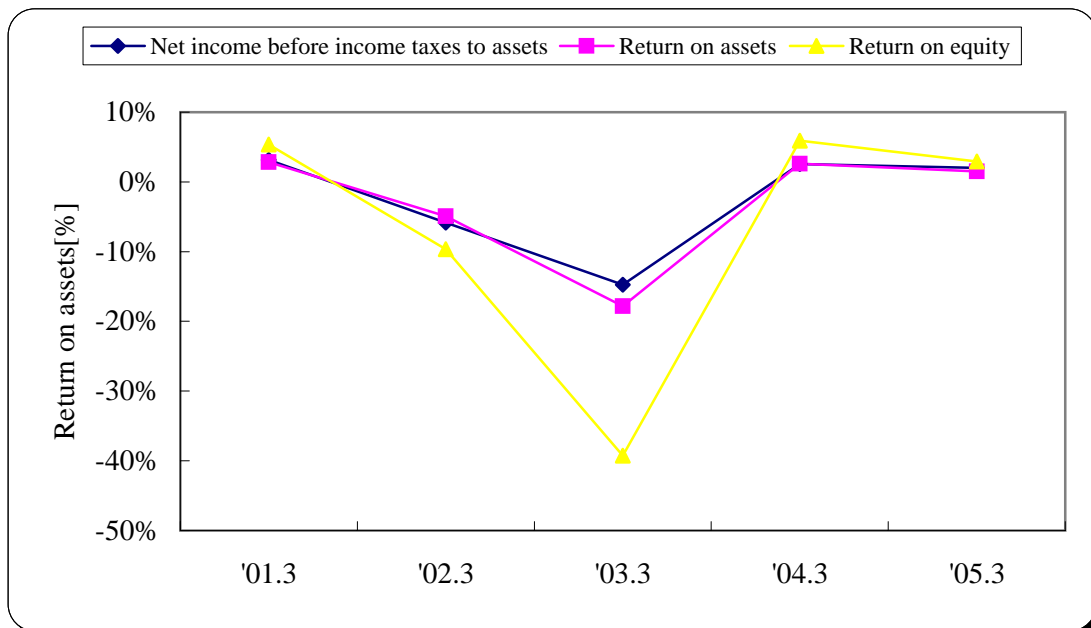
	Unit	'01.3	'02.3	'03.3	'04.3	'05.3
Capital expenditures	million yen	3,913	3,396	2,345	1,582	1,461
Depreciation	million yen	3,961	3,937	3,402	3,075	2,786
R&D expenses	million yen	1,307	1,339	1,199	1,183	1,413
R&D expenditures to net sales	%	2.7%	4.1%	3.8%	3.9%	4.1%
Number of employees		7,711	6,472	7,133	8,691	7,716

## Profit ratio<Consolidated>



Unit : %

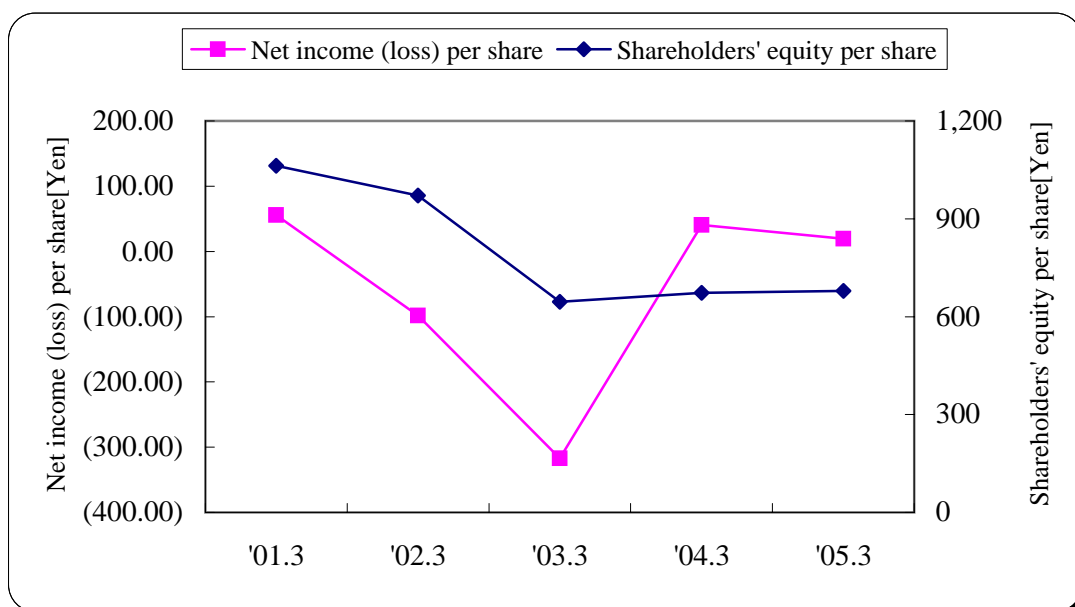
	'01.3	'02.3	'03.3	'04.3	'05.3
Operating income to net sales	7.4%	-10.8%	-8.6%	5.5%	4.7%
Net income before income taxes to net sales	5.2%	-14.4%	-33.5%	5.3%	3.4%
Net income to net sales	4.6%	-12.1%	-40.5%	5.5%	2.5%



Unit : %

	'01.3	'02.3	'03.3	'04.3	'05.3
Net income before income taxes to assets	3.2%	-5.9%	-14.7%	2.6%	2.0%
Return on assets	2.8%	-4.9%	-17.8%	2.6%	1.5%
Return on equity	5.3%	-9.6%	-39.2%	5.9%	3.0%

## Per share date



Unit : Yen

	'01.3	'02.3	'03.3	'04.3	'05.3
Net income (loss) per share	55.83	(98.05)	(317.31)	40.37	19.40
Shareholders' equity per share	1,062.92	971.20	645.85	672.83	679.26